### LAM Pharmaceuticals

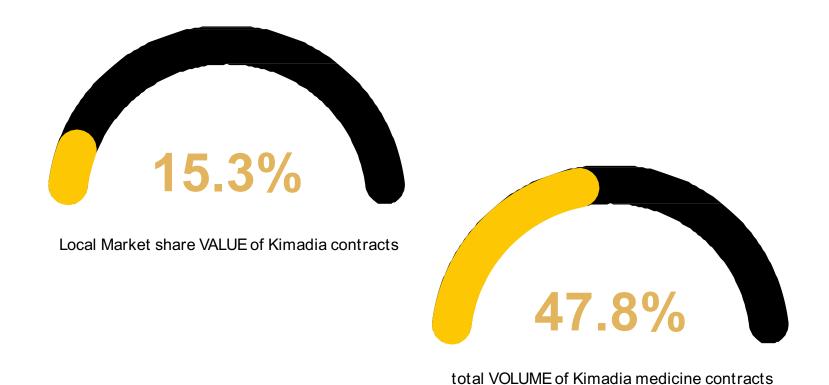
Nurtering tomorrow's cures





## Insuring drug supply security remains a critical challenge in Iraq ...

Contribution of domestic manufacturers in public pharmaceutical supply: mostly low-value medicines



23 local pharmaceutical manufacturers in Iraq with obsolete infrastructure :

- Biopharmaceuticals production:
- WHO-prequalified medicines production:





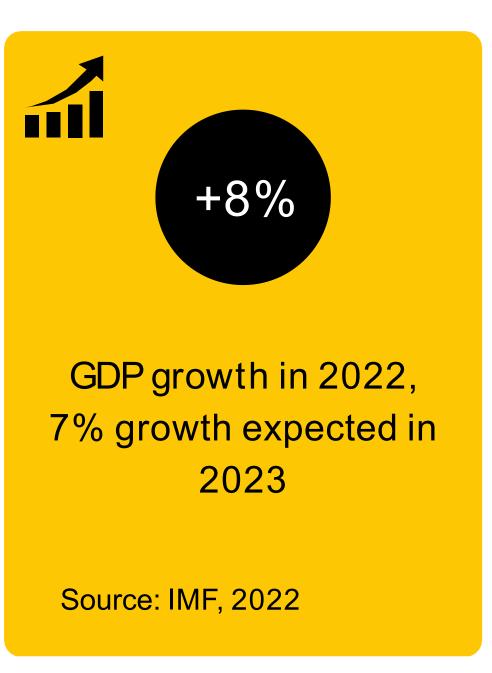
#### ...Despite offa context offmacroeconomic stability



Population growth expected by 2030

Iraqi pop today: 43.5 M

Source: Unicef 2015



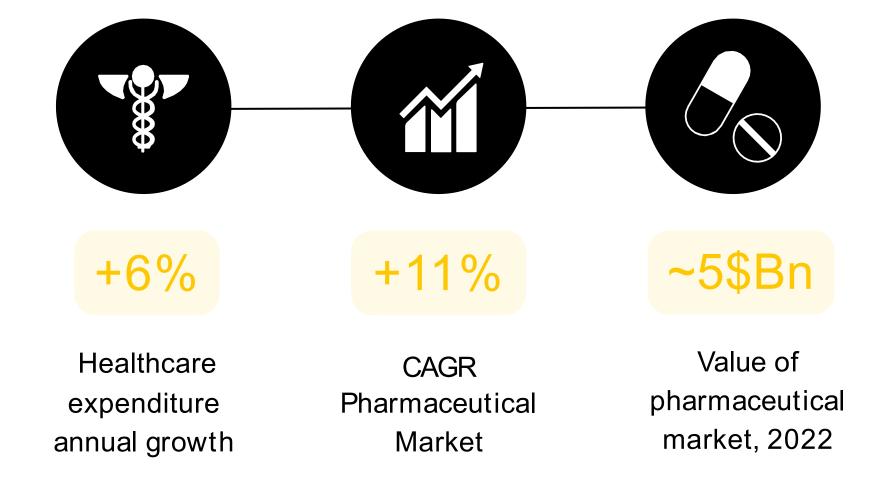




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Iraq is the main emerging healthcare destination in the MENA region.

World Bank





# Legal provision and ffinancial incentives ffostering local pharmaceutical manuffacturing:

Investment law 2006



Promote a conducive investment climate

ie. Exemption from fees & taxes for 10 to 15 years...

Prime Minister
Office Letter 2015



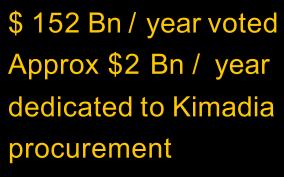
Legal provisions that give priority in public procurement to goods produced by local manufacturers

National
Pharmaceutical
Industry letter 2020



Government vision and strategic plan for the domestic production of medical products

Iraqi Budget 2023 / 2025 -> fiscal stability







#### LAM Pharmaceuticals

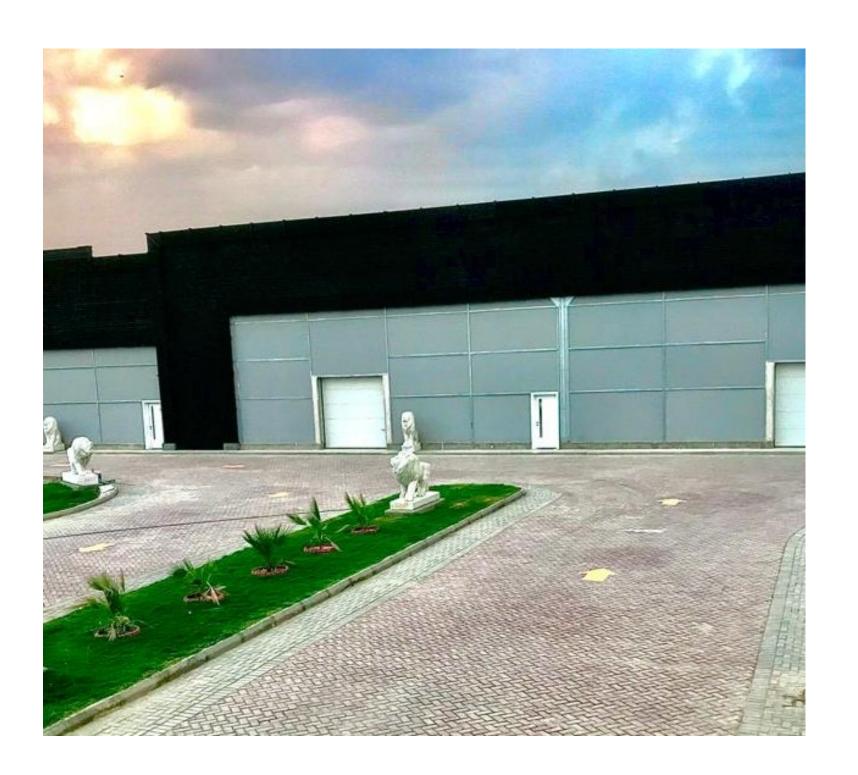
A state-of-the-art drug and medical appliances manufacturing site in the medical free-zone of Baghdad

10 plants: 76,000 m2 of working area built

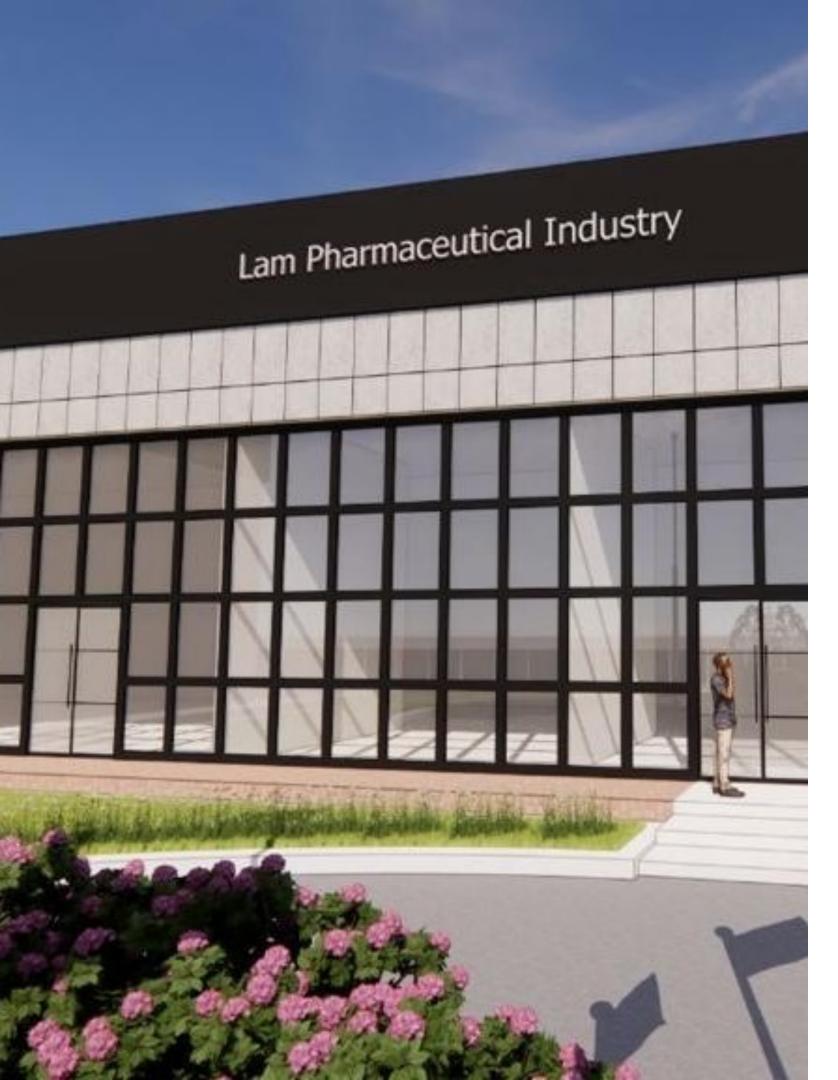
1 plant dedicated to oncology

1M m2 of land available for further investments:

50 years leasing contract







'Providing high-quality medicines and improving lives offpatients affffected with liffe-threatening disease in Iraq and beyond'

Our primary focus is to address unmet need for Iraqi patients in the fields of:

ONCOLOGY

VIROLOGY

RARE DISEASE

IMMUNOLOGY

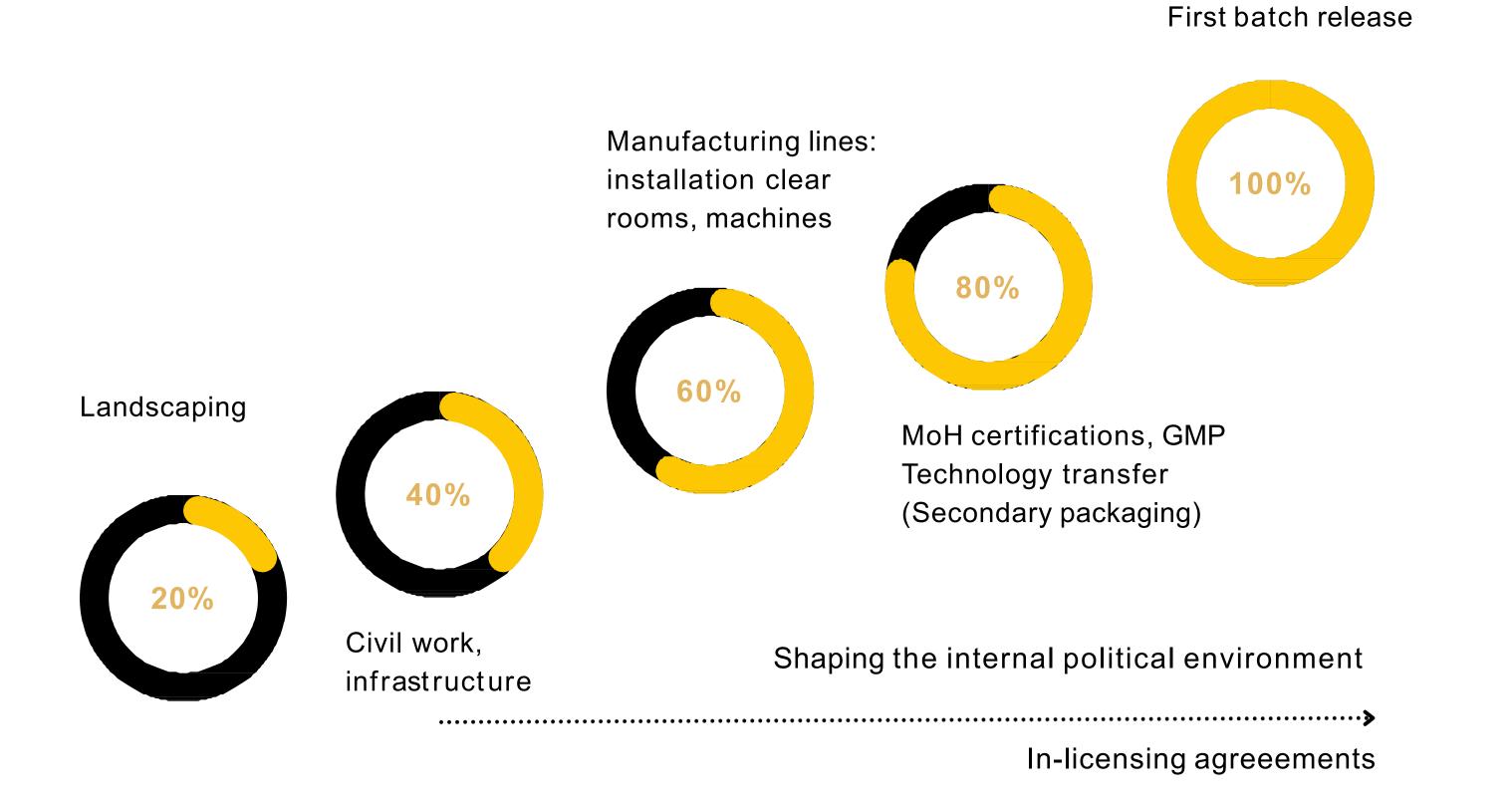
HEMATOLOGY

Our ambition is to become one of the leading pharmaceutical hub of the Levant region.



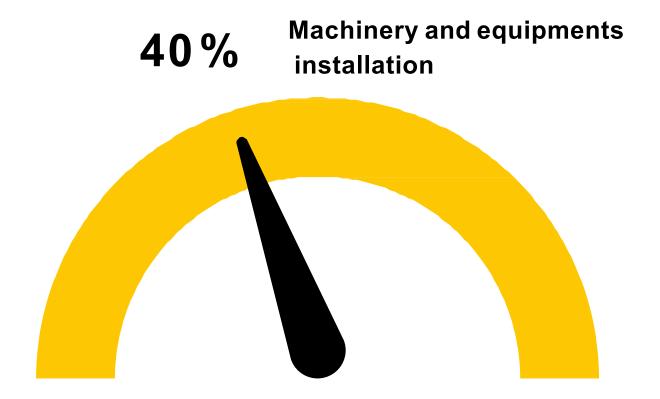
#### LAM Pharmaceuticals-Project milestones

A state-of-the-art drug and medical appliances manufacturing site in Iraq



#### LAM Pharmaceuticals-Project status

Building-up competences and processes with Trade activity



At this stage of investment (40%) Energy Resources is entitled to apply to Kimadia tenders and develop a drug and medical appliances distribution activity.

#### Objectives:

- Building-up competences and processes in a lean way
- Establish partnerships with International suppliers
- Reinforcing partnerships with key local stakeholders (New Kimadia council nominated in December 2023)

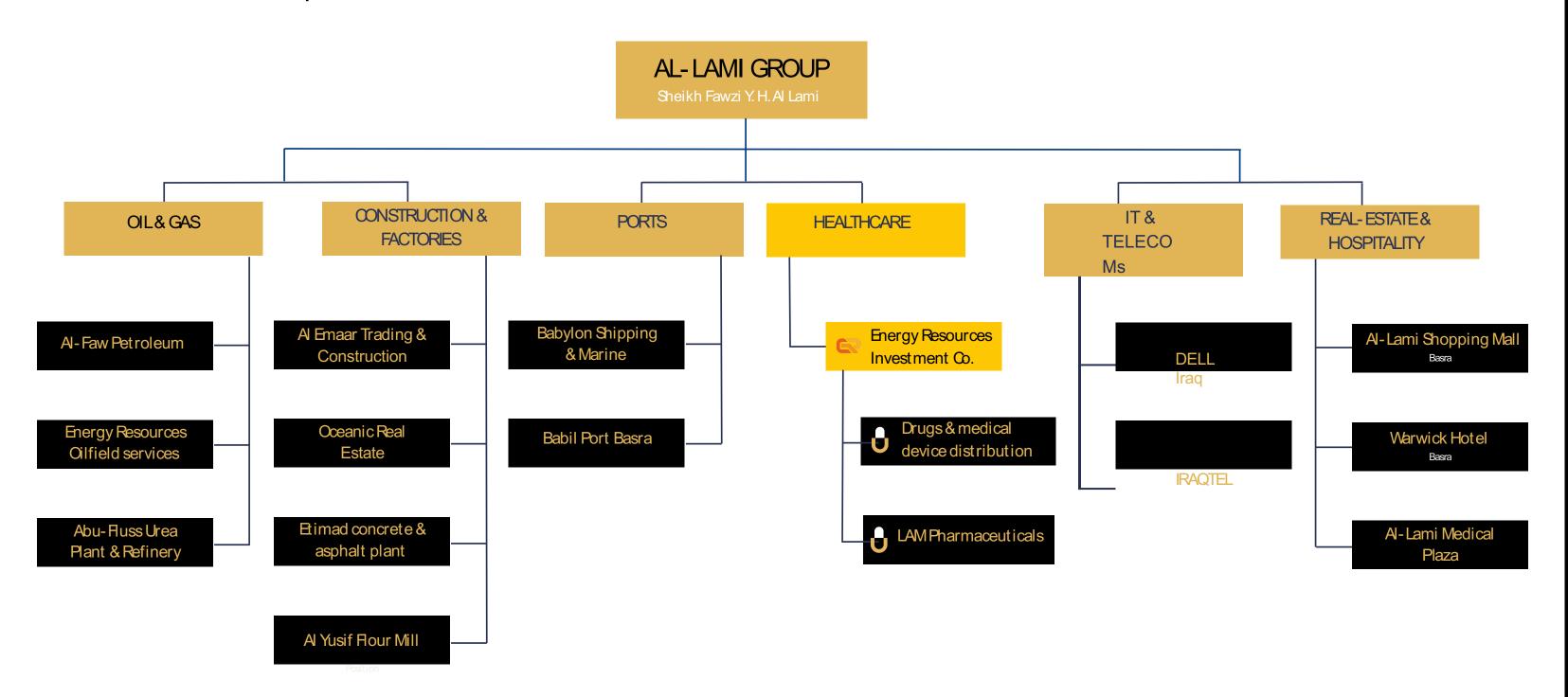
First Achievement:

\$ 50 M sales to MoH in Q1 2023 (4 medicines) through tender process & direct purchase



#### Our presence 5 business network in Iraq

Al-Lami Group has been bringing Iraqi & international resources together for more than 35 years to develop infrastructures in Iraq







### Business development 5 partnership strategy

Our ambition is to become one of the leading healthcare and pharmaceutical hub of the Levant region.

We are open to proposals in order to achieve mutual goals in production, registration, distribution and technology transfer in Iraq:

IN-LICENSING

• JOINT-VENTURE

 SUPPLY & DISTRIBUTION (SEMI-FISNISHED, FINISHED PRODUCTS)

> MANUFACTURING AGREEMENT

• TECHNOLOGY TRANSFER

• INVESTMENT



## Interested to discuss any project or potential collaboration/partnership? Let's connect!

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